

REFLECTION QUESTIONS CHAPTER 8

- == How well does your company regularly produce expected results? What systematic approach are you using today to deal with setbacks, resistance, and constraints (physical, mental, and emotional), to overcome the hurdles to succeed? How well is it working?
- == Did the Big Rocks story resonate with you? How can you adopt a prioritization process to ensure that your Big Rocks get put in the jar first?
- == How does your organization deal with situations when team members miss goals? Does your organization view accountability as a learning process? What three changes could your organization make to improve accountability?
- == How strong are your personal and business vision statements? Do some soul-searching. Do you really believe in them? Are you passionate about them? Have you defined them with enough detail to make them seem/feel real? Are they a source of inspiration that drives behavior in your family and in your business?
- == Consider going to www.WTDDownloads.com to download the S.T.E.P. exercise and the Four Words to Test the Strength of Your Vision exercise. What did you learn? Did these exercises bring you clarity?
- == Get together with your key staff. Can they articulate stories from the last 90 days that demonstrate your company's and your personal commitment to your core values? Do the same with your family.