

Scott Snider
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Scott Snider is the Vice President of the Exit Planning Institute (EPI) and the Operating Partner of Snider Premier Growth, a small family investment company. At EPI, Scott is responsible for the strategic direction of the organization along with overseeing the company's operations and chapter development. Since joining EPI, Scott has expanded the organization regionally, nationally, and globally, providing a transformational educational experience to advisors from all specialties across the globe. He leads his EPI Global team from the Cleveland headquarters office.

Scott Snider is a nationally recognized industry leader, growth specialist, and lifetime entrepreneur. Two of Snider's biggest talents: market penetration and rapid growth strategies. In fact, Snider launched his first business at the age of 17, which he grew exponentially, winning accounts from larger competition, and establishing notoriety in his local marketplace. At 24, he sold to a strategic buyer (his first "exit") and joined forces with Chris Snider's private exit planning and M&A firm, Aspire Management, who at the time, was looking to dominate Northeast Ohio's exit planning space. Within one year, Scott took Aspire from an unknown startup to one of the most influential boutique advisory firms in Cleveland, citing over 13 publication pickups, a full client book, and a COI network that included every specialty from across the exit planning ecosystem. With their passion for business strategy and serving owners and advisors alike, Snider and Snider purchased the Exit Planning Institute (EPI), introduced the Value Acceleration Methodology, wrote an award-winning book, and effectively increased the business size by 10x. Scott Snider thrives on helping advisors learn how to educate clients, achieve market distinction, and deliver real results.

Scott Snider has been featured nationally on ABC News Now, is a recipient of the Crain's Cleveland Business 40 Under 40 Award, the National Association of Certified Valuators and Analysts (NACVA) 40 Under Forty Award, the Northeast Ohio 25 Under 35 Mover and Shakers Award, The M&A Advisor 40 Under 40 Emerging Leaders Award, and is a graduate of the prestigious Cleveland Bridge Builders Program, Class of 2013.

On top of his business accomplishments, Scott is a very active community leader. He is a former Chair of the Cuyahoga County Next Generation Council. He serves on the Board of Directors for America SCORES Cleveland, an Advisor to the St. Edward High School Ken Layden '80 Entrepreneurship Program, and the Head Goalkeeper Coach for the St. Edward High School Boys Soccer Team.